INSIDER TIPS TO MAKE YOUR BUSINESS RUN FASTER, EASIER AND MORE PROFITABLY SINCE 2003



## Shopping Scams & **How To Avoid Them**

It's October, which means the biggest online shopping day of the YEAR is just weeks away: Cyber Monday. Unfortunately, it's also open season for cybercriminals. Because preparation is the best prevention, we're covering the six most common shopping scams this time of year and how to avoid them.

#### It's Open Season For Shopping Scams

Thanks to cybercriminals, what should be a season of festive shopping is now dangerous for consumers. According to the Federal Trade Commission, shopping scams were the second-worst type of scam in the US in 2023. And online scams are at their worst during the holidays. According to TransUnion's 2022 Global Digital Fraud Trends report, there was a 127% increase in daily fraud attempts between November 24 and 28 compared to January 1 through November 23.

Due to the high volume of shopping activity during the holiday season, cybercriminals don't have to work hard to find potential victims. But it's not simply volume that contributes to the rise in attacks; consumers take more risks during the holiday season. According to Norton's 2022 Cyber Safety Insights Report, nearly one in three adults (32%) worldwide admitted to taking more risks with online shopping closer to the holidays. Last-minute shopping pressure or excitement around scoring big deals results in common mistakes, including clicking on unverified links, using public WiFi for transactions and ignoring website security red flags.

Cybercriminals expect shoppers to make mistakes, and they have tried-and-true tactics for stealing your money.









This monthly publication provided courtesy of David Luft, CEO of LDD Consulting, Inc.

#### **Our Mission:**

We promise to provide knowledgeable, courteous and prompt service. We care as much about your business as you do. If you are not completely satisfied, be sure to let us know. If we cannot resolve the issue, we will refund your money.

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Watch out for these six scams that appear this time of year, and protect yourself.

#### 6 Common Scams During Black Friday & Cyber Monday How to Avoid Them

1. Fake Coupons: Scammers distribute fake coupons promising steep discounts. These coupons are often shared via e-mail, social media and fake websites designed to mimic legitimate retailers. Remember: if it feels too good to be true, it probably is.

**How to avoid:** Always verify a coupon by checking the retailer's official website or app, and avoid clicking on links in unsolicited emails.

 Phony Websites: To steal personal information, fake websites mimic legitimate online stores using similar logos, branding and URLs that are only slightly different from the official sites.

How to avoid: Check for secure website indicators such as HTTPS and a padlock icon in the address bar. Read reviews and quickly search the website's legitimacy

before making any purchases. Pay attention to the URL for any unusual characters or misspellings.

- 3. Fake Delivery And Non-delivery
  Scams: Scammers send fake
  delivery notifications or claim a
  package is undeliverable to trick you
  into providing personal information.
  How to avoid: Track orders directly
  through the retailer's website or
  app. Avoid clicking on links in
  suspicious messages, and be
  cautious of unsolicited delivery
  notifications.
- Fake "Order Issue" Scams: E-mails claiming a problem with your order and asking for personal details are common. These messages often look like they come from wellknown retailers.

How to avoid: Contact customer service directly through the retailer's official channels to verify any issues, and avoid providing personal details through links in unsolicited messages.

5. Account Verification Scams:
Scammers send e-mails or texts
asking you to verify your account
information. These messages often

include links to fake login pages. **How to avoid:** Never provide personal details through links in unsolicited messages; instead, log in directly to your account through the official website.

6. **Gift Card Scams:** Scammers offer discounted gift cards or request payment via gift cards. Once the card numbers are provided, the scammer uses the balance, leaving the victim with a worthless card. **How to avoid:** Purchase gift cards directly from reputable retailers and never use them as a form of payment to unknown individuals.

# Avoid Scams & Create A Safer Shopping Experience

Nothing will kill the holiday shopping spirit like \$1,000 worth of fraudulent charges on your credit card or gifts from phony sites that never arrive.

Cybercriminals take advantage of the festive shopping rush, and consumers' tendency to take more risks during the holiday rush. By verifying sources, checking website security and avoiding unsolicited links, you can enjoy a safer shopping experience this season!

#### "I DID NOT KNOW"

Unfortunately, that Excuse Doesn't Replenish Bank Accounts, Resolve a
Data Breach or Erase Fines and Lawsuits



It can happen to anyone. That day when a hacker steals critical data that renders your office useless.

Cyber criminals are constantly inventing new ways to infiltrate companies, steal assets and disrupt lives. The only way to stop them...

#### You Must Constantly Educate Yourself on How to Protect What's Yours

We have the perfect way to help reduce your risk and keep you safe! Simply sign up to receive our FREE Cybersecurity Tip of the Week. We'll send these byte-sized tips to your email in-box. Every tip is packed with unique and up-to-date, real-world solutions that keeps you one step ahead of the bad guys. And because so few people know about these security secrets, every week you'll learn something new.

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www.lddconsulting.com/cyber-security-tips/



# From Hero to Zero to Human

Lance Armstrong's Advice for Bouncing Back From Big Mistakes

Former professional cyclist Lance Armstrong was widely celebrated for his seven consecutive Tour de France victories from 1999 to 2005. A cancer survivor and elite athlete, he was a hero to many. However, in the early and mid-2000s, his career was marred by a highly publicized doping scandal. The United States Anti-Doping Agency stripped Armstrong of his titles and banned him from professional cycling for life after concluding he had used performance-enhancing drugs throughout his career.

Armstrong's public mistake cost him over \$100 million, his career, his reputation and many friends. But he chose not to curl up in the fetal position and lose what he still had left: his wellness, lifestyle and family. He embraced his mistake, eventually rebuilding his professional and personal life. Today, Armstrong is an entrepreneur, philanthropist, podcaster, author and speaker who is open about what it took to go from hero to zero to human. At a recent industry conference, Armstrong spoke to entrepreneurs about how he survived his downfall and rebuilt a career and life he's proud of.

#### Choose An Authentic Path Forward

After being banned from professional cycling, losing endorsements and many personal relationships, Armstrong felt he had three choices: lie down and give in to the suffering, retain some of his endorsements by becoming the face of anti-doping campaigns or try to rebuild on his own. He chose the latter. "Anti-doping wasn't my life's work, and it never will be, so I chose a more renegade path," he explains. "It took longer, but I walk my path every day, and I'm glad I chose the

path I did." Armstrong focused on his passion for investing, including early-stage investments in companies like Uber and DocuSign, which eventually paid off in spades.

Authenticity in his personal life was essential too. "We all live these interesting lives, and it's just a big canvas. At the end of the day, we get to look at the painting and say, 'What do you think? How are you, Lance, as a friend? How are you as a father? How are you as a husband?" he says. Working on being a good father, partner and friend kept him focused on his path forward.

#### Maintain Wellness

Despite the upheaval, Armstrong maintained important routines like cycling and swimming, and maintained the rhythm of staying healthy and focused. Still, the experience was traumatic. "I had to do a lot of work to remedy that," he explains. "I'm talking deep work, trying to understand early life, early career, the downfall, where we go from here.... I've

#### Lean On Your People

devoted a ton of time on that."

After he had admitted his mistake,
Armstrong lost half his friends and working
relationships. Still, close friends and family
remained. "As much as that sucks, you see
these folks that are like, 'I'm here right
now. Now we go. Now we rebuild,'"
Armstong recalls. "I think that's the most
important thing: if there are ever any
headwinds working against you, that team
of folks around you has to be the right
team. People are everything."

### **Client Spotlight**

## The "Hometown" Guys are Someone You Can Trust

David and his staff understand the needs of our small nonprofit. Their expertise is tailor-made for a small organization—excellent service at a reasonable price. LDD's techs help us solve problems quickly so we can get back to our mission of serving the Albuquerque community. We appreciate LDD for their exceptional service. The *hometown* guys are someone you can trust to put your best interests first, every time!



Mia Maes
Executive Director
NM Jazz Workshop
Albuquerque



It's Halloween, and Apple Watch users are getting a bit of a scare. "Ghostly" taps, swipes and calls are happening on smartwatches without physical touch. It's either their late great-granny trying to say hello from the afterlife, or...it's a

glitch. Apple is leaning toward the latter.

MacRumors shared an internal memo
stating, "Some customers may report their
Apple Watch Series 9 or Apple Watch Ultra
2 is experiencing false touches on their
display." Sometimes, these phantom
activities prevent users from entering their
passcode. If you experience "ghost"
glitches on your smartwatch, Apple
recommends restarting your device and
keeping your software up to date.



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- «Company Name»
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- «City», «State» «Postal Code»

## Lights Out For Business—Resiliency Amid Internet Outages

Businesses are increasingly reliant on the Internet. CRM platforms, virtual meeting apps, online sales, and even office printers require the Internet so you can do business successfully. However, Catchpoint's 2024 Internet Resilience Report states that 43% of businesses estimated they lost "more than \$1 million due to Internet outages or degradations in the month prior to the survey."

It's tempting to blame the Internet provider when the Internet goes out. Unfortunately, outages happen. Pointing fingers at vendors won't change that. Instead, the solution must come from within.

## What's Going On With Internet Connectivity

In July, a global Internet outage forced prove unreliable). Daoudi said that after an millions of computers offline, including at major airlines, banks and hospitals. The root cause of the disruption was a single software update deployed by cybersecurity prove unreliable). Daoudi said that after an outage, it's better to work with your vendors to figure out what went wrong and how to be better prepared. Some companies have hired chief resilience

firm CrowdStrike.

Cybersecurity reporter Brian Krebs famously described the Internet as "held together with spit and baling wire." It's easy to forget that the Internet, like other tech, is evolving and complex. A disruption in one part of the network can ripple through and affect other systems, as seen with the CrowdStrike update. Internet outages can have serious financial and security consequences, so preparing for an outage is crucial.

#### **Resilience Comes From Within**

After an outage, you may be tempted to fire your service provider. However, Catchpoint CEO and co-founder Mehdi Daoudi explained in an interview with *Tech Brew* that it's not a good solution (unless they prove unreliable). Daoudi said that after an outage, it's better to work *with* your vendors to figure out what went wrong and how to be better prepared. Some companies have hired chief resilience

officers, but the title doesn't matter as much as having a leader in your company who spends time thinking about resiliency.



"It's important that companies embrace resiliency and reliability. How? By encouraging the learning from failures, by not firing," Daoudi told *Tech Brew*. "What did we learn from this outage? What can we do to strengthen our postures going forward?"

The Internet is complex, and outages happen. To safeguard against the inevitable, businesses must cultivate resilience internally and proactively collaborate with Internet vendors to avoid damaging consequences.